

# Steps to support Innovations in Green Technologies in Lebanon

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Accredited as



### Berytech's Core Pillars

### **Berytech**

**Business Support** 

- 1 Incubation program
- Mentoring, advisory, coaching and technical assistance
- Training workshops
- Business support work sessions & online coaching tools
- Access to local & international networks

### **Berytech**

Parks

- 3 strategic locations in Lebanon
- 2 Smart infrastructure and facilities
- 3 Loyalty programs and corporate benefits
- 4 Coworking space and environment
- Setworks & business connections

### **Berytech**

Community

- Community events fostering collaboration and BtoB opportunities
- Local, regional and international network of experts
- Corporate partnerships and international programs
- Community includes hosted entrepreneurs and employees, alumni, incubatees, ecosystem partners and more

#### **Berytech**

Projects Lab

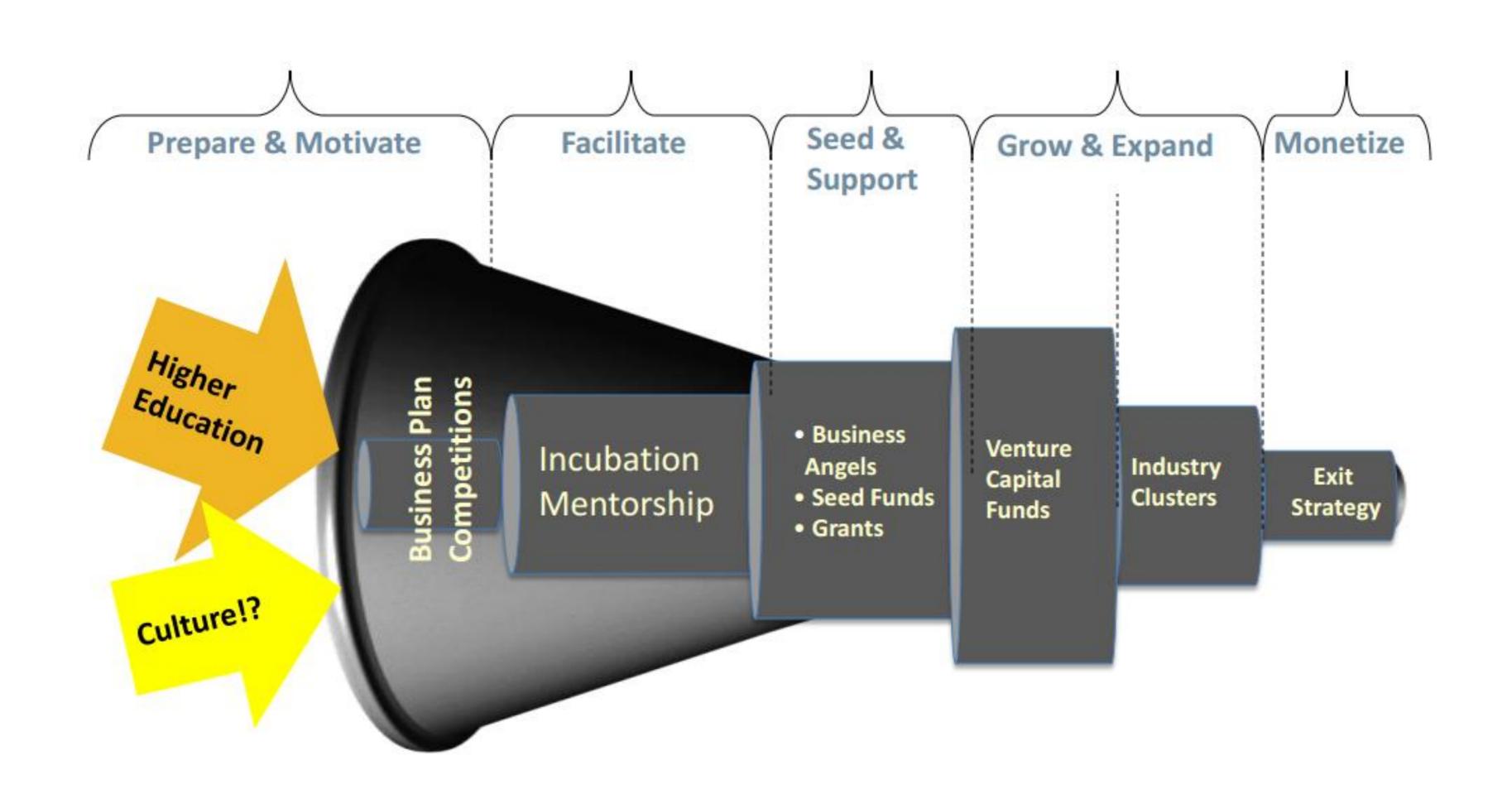
- International program management fostering innovation, economic development and entrepreneurship
- International linkages and partnerships

### **Berytech**

Funding

- More than \$70M being invested in startups and SMEs
- Targeted sectors:knowledge economy and innovation
- Venture capital andMatching capital options
- Grants disbursements through specific incubation programs

### Resulting Innovation Funnel Core Pillars



### Innovation Tools for Early Stage support





#### **Matching Capital**

Matching new private sector investments with selected Investment Partners and/or qualified angel investors to support Early-Stage Businesses and Investments







#### **Equity Guarantee**

Providing Qualified
Investors with a partial
guarantee on investments
in Early-Stage
Businesses and on
Venture Capital







#### **Support Programs**

Providing a range of assistance to investors and entrepreneurs, including trainings, angel coordination and assistance, and mentorship programs



### Innovation Tools for Early Stage support





**Grants + Matching Grants** 

Cash grants to support MVP, acceleration and matching grant for the incubation phase



**Acceleration & Incubation** 

Competition, hosting, acceleration and incubation to support, validation, commercialization internationalization Access to funding



Clustering

Providing a range of support to grow the sector and lobby and support startups and SMEs

Bring in Expertise



Online Platform and communication

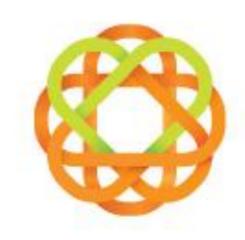
Promoting the program, open innovation, support interventions







### International Projects









SHAAMS aimed at raising public awareness on solar energy in the Mediterranean countries through the transferability and implementation of good practices in legal, regulatory, economic, organizational issues and financing mechanisms, to facilitate the take up of solar technologies.

#### Main outputs:

- Development and management of an entrepreneurship competition targeting innovators in the renewable energy sector
- Incubation program for innovators in the renewable energy sector
- Capacity building programs for engineers in the renewable energy field and school students
- A set of awareness activities and events to promote renewable and solar energy (earth hour, conferences...)
- Managing the project communication work package for the region



SHAAMS Round Table in Lebanon



SHAAMS & Partners Unite for Earth Hour Lebanon



Barcelona hosted the 1st Mediterranean Solar Forum gathering international stakeholders



Solar energy in Lebanon; the way

### Swiss / Lebanon cleantech innovation



Berytech
The Ecosystem for Entrepreneurs

The strategic aim is to create and explore business opportunities for the "Cleantech" industry in Lebanon and Switzerland, to prepare the ground for innovation and to facilitate the exchange of expertise.

#### **Main outputs:**

- Focused workshops that brought Swiss and Lebanese stakeholders from the cleantech sector to explore "business & technical opportunities in the field of cleantech" (30 experts)
- B-to-B matchmaking activity between the Swiss delegation and Lebanese SMEs (average of 40 one on one meetings)
- "Public Cleantech Innovation Conference" with more than 250 attendees
- High level policy meeting with key influential stakeholders



Schweizerische Eidgenossenschaft







# Central Bank Incentives BANQUE DU LIBAN BANQUE DU LIBAN



#### LOANS:

- "National Energy Efficiency and Renewable Energy Action" (NEEREA)
- INNOVATION LOAN

### **EQUITY:**

C331 – Knowledge Economy Based Investment Program

### 2 invested in Startups in Lebanon



Electricity storage & renewable energy



Sharing economy
Pollution
reduction



## Thank You!

www.berytech.org

