

Created in 2008 as a “Limited Liability Company”
to drive **convergence** through collaboration with **stakeholders**



Good Agriculture Practice

GLOBALG.A.P. – LEAF

2009: GLOBALG.A.P. NTWG

2011: GLOBALG.A.P. Farm Assurer

GMP/Hygiene

BRC Global Standard for Food

Social Responsibility

ETI UK – SEDEX – EU FTA/BSCI

2010: ESET - 2012: UNGC & B4P

2014: EJB ACT – 2015: FTA-eg

Independent sampling for pesticides residue
Food Experts, Spain

Food safety, social, environmental and Quality management system

Self-assessment
First party audits

Second party audits
(on behalf of UK/EU retailers and importers)

- Customers range from EU/MEA Governmental Organizations, Owners of International Private Standards, EU/UK retailers/importers, and Egyptian exporters.
- Invited to worldwide events to share our experience especially for ESET, and the USAID-funded Premium Project for Egyptian Small Growers

Blue Moon Shines in Egypt

Blue Moon helping Egypt secure global reputation

EGYPTIAN COMPANY Blue Moon has developed a comprehensive Arabic capacity-building programme for the supply chain in partnership with the British Retail Consortium (BRC), GlobalGAP, LEAF and SEDEX.

Manal Saleh, founder and general manager of Blue Moon, said: "We realised that compliance to international regulations and private standards does not represent a trade barrier. On the contrary, it has improved social, agricultural and manufacturing practices, and increased exports. However, the ability to communicate in foreign languages still represents an obstacle to comprehending and implementing the requirements as intended."

"Egyptian suppliers need to comply with the requirements of good agricultural practice, good manufacturing practice and social accountability. Consequently, they are expected to complete the SEDEX self-assessment questionnaire, undertake a third-party social audit, and receive certificates of conformity to GlobalGAP and BRC. They need to rely on a professional capacity-building programme that incorporates a competent interpretation of the requirements of international regulations and

standards in the local language, as well as practical links to local legislation and regulations, as they represent a fundamental requirement for compliance to any other international regulation or private standard."

Saleh says she is only targeting "serious" suppliers who are committed to following international food industry requirements. Since Blue Moon's inception six months ago, it has managed to provide a unique service to many sectors within the food industry, especially as it relates to social compliance through the approved SEDEX programme.

Exporters in Egypt have already done much to raise international "trust" in the country's products, Saleh believes, but there is more potential. "I personally believe that Egypt has a huge opportunity to supply the whole world with its products," she said. "Over the past decade, a considerable number of serious Egyptian suppliers have exerted a lot of effort and commitment. They have successfully secured a prominent place on the international supply map."

The next steps for Blue Moon are to use its expertise to help more Egyptian suppliers understand and implement international requirements. ○

produce sector has been criticised for its inconsistent approach to the UK's stringent demands. However, two organisations are keen to shrug off these accusations and have developed key strategies and projects to bolster Egypt's profile.

This year is going to be a crucial one for the Egyptian Traceability Centre for Agro-industrial Exports (UNIDO/Etrace), as it plans to mobilise a new development project assisting farmers' associations and small-scale agro-industrial operations in Upper Egypt. "Our strategy for Upper Egypt aims at improving the competitiveness of the agro-industrial supply chain in this region and strengthening its links to export and domestic markets, which is of utmost importance to the economic development of the country," explains Alaa Fahmy, acting national project director. "The focus will be on developing and using the tools needed to support and sustain agribusinesses."

There will be a three-pronged approach involving the development of agribusiness support services centres (ASSC), as well as provisions for technical and marketing services through the developed centres. "The development will address existing local horticulture, spices and medicinal plant supply chains with the focus on bio-says and organic production," Fahmy

According to Fahmy, more than half of Egypt's packhouses now have reliable automated traceability systems in place. UNIDO/Etrace provided technical assistance to a large number of producers and exporters to establish traceability systems last year. The organisation has further developed a traceability manual

The same products that are grown successfully in Lower Egypt can be grown just as successfully in Upper Egypt and, more importantly, the cost inputs required for this production are significantly less'

According to UNIDO/Etrace, Upper Egypt offers great potential for increased agricultural production. "The same products that are grown successfully in Lower Egypt can be grown just as successfully in Upper Egypt and, more importantly, the cost inputs required for this production are significantly less," Fahmy says.

Upper Egypt also enjoys fertile soil and water, good availability of arable land, pest-free areas, cheaper labour costs and a climatic advantage that enables growers the chance to harvest three to four weeks early.

Other plans for 2009 include providing further technical support to those Egyptian organisations implementing automated traceability systems and co-operating with the TVET EU project and co-operating with producers and exporters of horticultural crops. The plans also include providing programmes to field school facilitators on organic farming, traceability, quality and food safety management and IT applications in agricultural operations.

Blue Moon, a private Egyptian company that provides services across a



Egyptian potatoes

broad spectrum of management systems for the Egyptian fresh produce sector, says that trade is the engine of growth. "Compliance to international regulations and private standards improves local practices and opens global markets," says Manal Saleh, general manager of Blue Moon. However, she adds that opportunities are hindered by the inability of many Egyptian operators to communicate fluently in foreign languages.

To solve this problem, Blue Moon has developed an Arabic capacity-building programme for the supply chain, in partnership with GlobalGAP, the BRC, Linking Environment and Food and Sedex. "Sedex provides a common approach to evaluate and help manage the social and environmental performance of suppliers," Saleh says. "And Blue Moon highlights the links between international requirements and local legislations, regulations and standards."

According to Saleh, Blue Moon has helped many local companies in different sectors including fresh produce, to understand and meet their UK and global customers, through its approved training programmes. UK importers and retailers have been particularly helpful and Saleh says that future plans for Blue Moon include



Manal Saleh, general manager of Blue Moon

focusing on helping more Egyptian suppliers to understand and implement local and international requirements. "This should allow them a fair opportunity to trade their products and raise the profile of Egypt," she tells FPJ. "This is an important drive on which our country's sustainable economic growth and future prosperity depends." ○

2011: USAID-funded Premium Project for Egyptian Small Growers Matrouh – Beheira - Luxor



Improve management practices at
Small Producer Organizations (S



*Improve income of small growers
(members of SPOs)*



2014: USAID-funded Premium Project for Egyptian Small Growers, And added 10 Agriculture Technical Schools in **Beheira, Qena, Luxor & Aswan**

2015-2020: USAID-funded FAS/CNFA in Beni Suef, Menia, Assiut, Sohag, Qena, Luxor and Aswan



USAID-funded Premium Project for Egyptian Small Growers

Cairo; May 31, 2016



USAID
FROM THE AMERICAN PEOPLE



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The contents of this presentation are the sole responsibility of Blue Moon and do not necessarily reflect the views of USAID or the United States Government.



SMALL GROWERS

REACHING BEYOND BORDERS

For the first time in Egypt, small growers have received acknowledgement and certification by the GlobalG.A.P. and Fairtrade standards. These small growers, enlisted under 5 agricultural cooperatives are currently producing high quality fruits and vegetables using sustainable good agricultural practices. Now, from anywhere in the world, you can view the GPS coordinates for each cooperative, its layout, and produce via GoogleEarth to help ensure the traceability of the small growers.

The premium project's main goal is to improve the socioeconomic standard of living for small growers in Egypt and to help them to gain access to export markets.

The project has succeeded through the means of Blue Moon Ltd. and its cooperative agreement with the USAID, in helping our Egyptian small growers keep up to date with international standards and expectations. As a result, the Egyptian small growers have worked hard to break barriers and proudly go beyond borders, to reach international markets.

CERTIFIED PRODUCTS INCLUDE:
Artichoke, green beans, peas, potatoes, grapes, melons, lemons, oranges and mandarins.

TO JOIN US IN HELPING SMALL EGYPTIAN GROWERS, AND FOR MORE INFORMATION PLEASE VISIT:

www.smallgrowers-eg.com

MELONS
GREEN BEANS
GRAPES
MANDARINS
ORANGES
LEMONS
POTATOES
ARTICHOKE
PEAS



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www.bluemoon-eg.com



IMPORTS
Univeg welcomes Egyptian oranges

Univeg Katopé UK has welcomed the first arrivals of Fairtrade Egyptian Oranges, grown by co-operative Soliman Agriculture, into the UK. The oranges are grown on the western edge of the Nile, south of Alexandria, in a season which runs through May until the end of June. Manaj Saleh of Egyptian consultancy agency Blue Moon says the partnership is one of the big success stories to emerge in the wake of the 'Arab Uprising' in the Middle East. "Univeg continues to meet its pledges to social responsibility and we thank them for helping to get this operation up and running". UK sales of Fairtrade products hit the £1 billion mark in 2010.

04 24 MAY 2013 — FRESHPRODUCE Journal



— Fairtrade growers from the Soliman Agriculture Co-operative

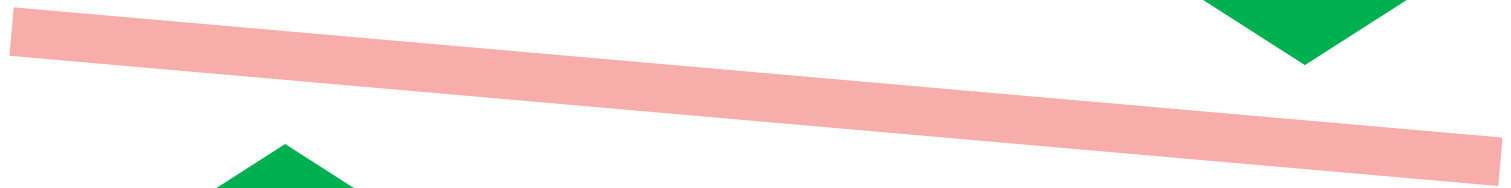


www.qcap-egypt.com



Rationale of the Premium Project (2014-2016)

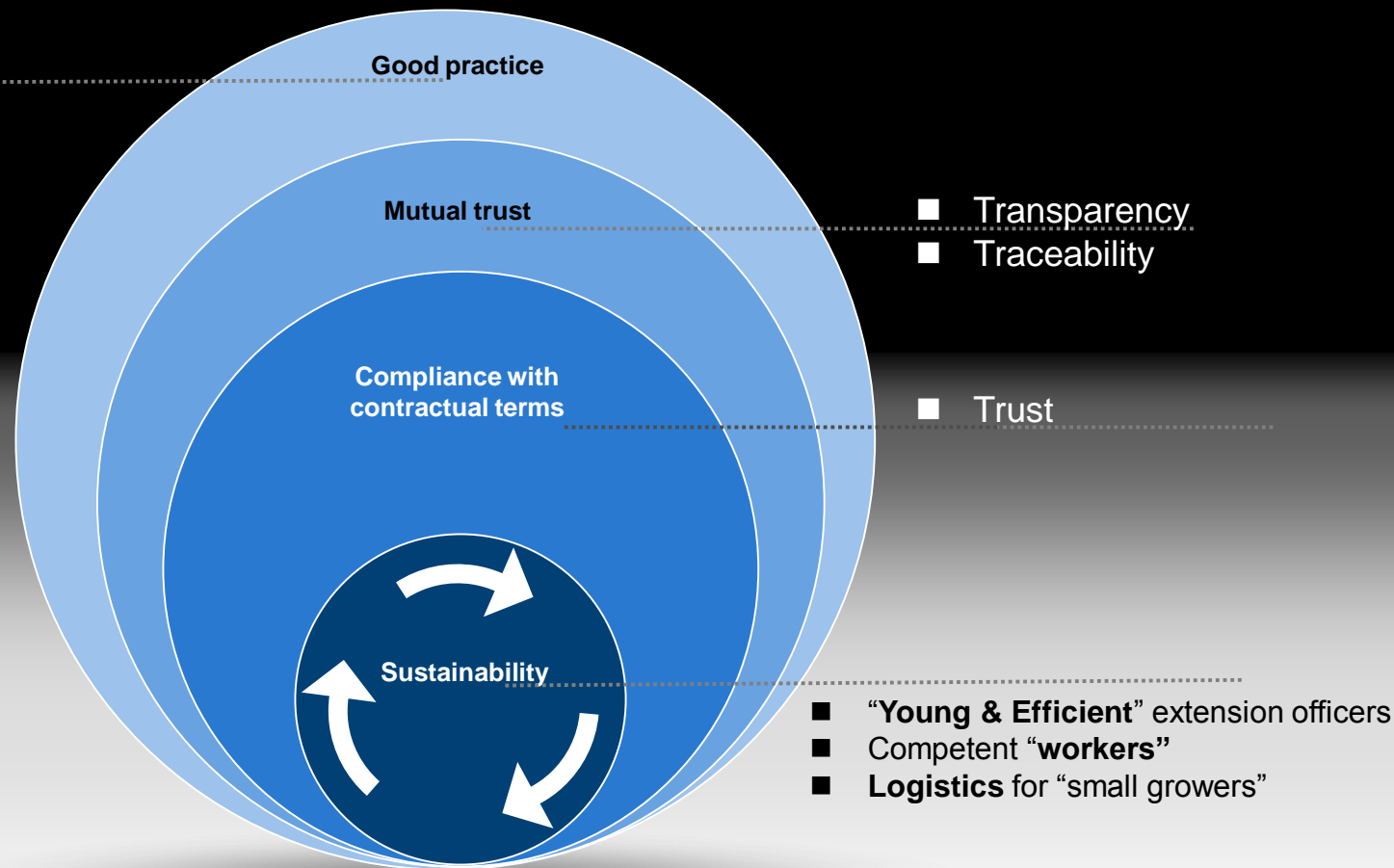
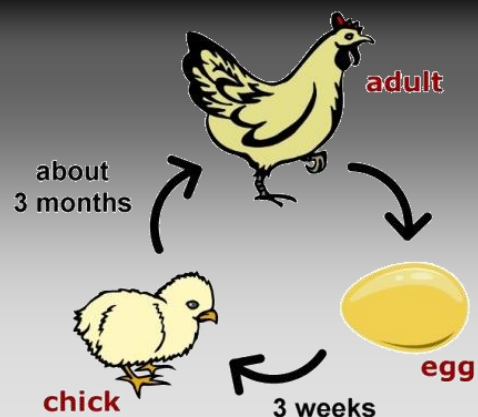
Improve
management practices
at SPOs & ATS



Improve
income of small growers
& ATS graduates

Basic challenges for the Egyptian fresh produce sector

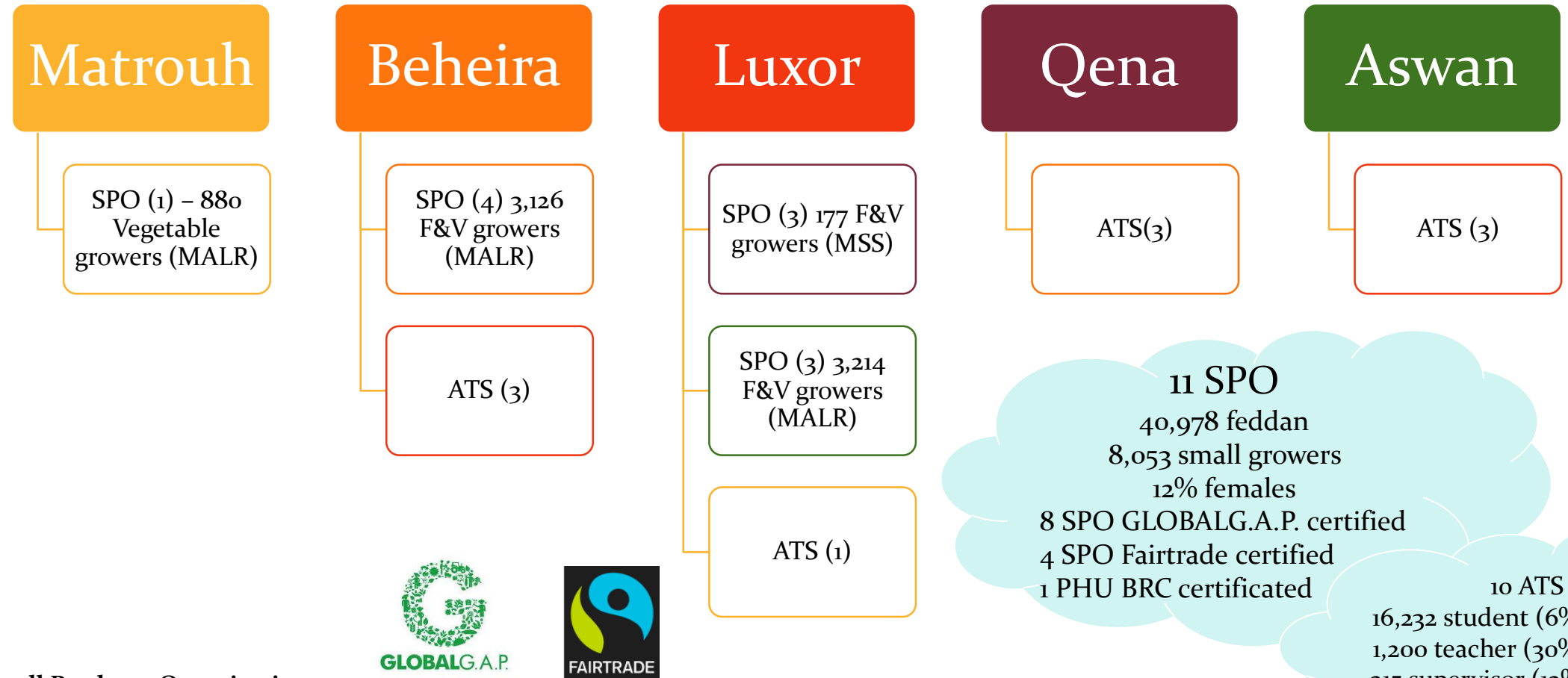
- Food safety
- Health & Safety
- Environment



Basic Plan for USAID-funded Premium Project

- ❑ Risk Assessment based on compliance criteria of internationally known standards promoting “Good Practice”; GLOBALG.A.P. – FAIRTRADE – BRC
- ❑ Provision of resources to mitigate compliance and ethical trade risks through improved technologies and management practices

Geographical scope (SPOs & ATS)











- **SPO: Small Producer Organization:**
 - Agriculture Cooperative operating under the ministry of agriculture and land reclamation, or
 - Agriculture Association operating under the ministry of social solidarity)
- **ATS: Agriculture Technical School operating under the ministry of education and technical education**

GPS technology

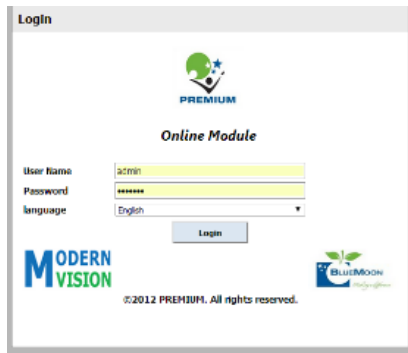


Sample of GPS links to Google maps

Summary

Israa Agriculture Cooperative 	Link
Line 1/1	
Line 1/2	
Line 1/3	
Line 1/4	
Line 1/5	
Line 1/6	
Line 1/7	

GPS identification of
40,978 feddan
8,053 small growers
7,109 male
944 female



Please note the following:

- 1) Please install [Google Earth](#) on your computer before trying to open the above links.
- 2) When using the pointer to see details please make sure you are pointing on the Premium Logo and not on the polygon around it

Direct links to the local and international market

www.smallgrowers-eg.com



Mostafa Ismail Agriculture Cooperative, Matrouh
PHU and cold store (20 tons)



Israa Agriculture Cooperative, Beheira
PHU and cold store (20 tons)



Collection center (land owned by 3 associations in Luxor)
PHU and cold store (40 tons)



5 cold trucks (1.5 tons), Beheira



www.bluemoon-eg.com



** Direct marketing efforts through the annual visits of Blue Moon to Fruit Logistica, Berlin (2012 - 2016)*

Economic impact on small producers



30 supply contracts
(including McDonald's Egypt and EU Fairtrade markets)

Total Volume
1935 tons

10 Value Chains
(fresh & processed)

Sales Value: \$1,436,534

Average sales price
\$742/ton

Average Net profit
\$320/ton

Average local price
\$268/ton

Household increase ~20% on average

Produce of Egypt		Valencia Oranges		Class I	
Cal. 5	Count 72	Size (71mm-76mm)	Net weight: 15 kg		
		Organization	Flo-ID	Country	
FAIRTRADE		Producer	27591	Egypt	
		Exporter	20052	Egypt	
		Importer	2914	UK	
Soliman Agriculture Cooperative's GGN: 4052852005791			Grower's GGN: 4052852325608		
Lot No.		Production date 1103			
Trace code 11022646		DAITEX			
					
(01) 622 3002 3301406(10) 1103					
Exporter: El Wadi for Agricultural Development & Desert Land Reclamation (Daltex Corporation) Email: sales@daltexcorp.com					



New: Fairtrade-EG Local Market

Social and Environmental Impact for small producers





ATS

Active learning & lesson plan

- Engaged around seventy five (75) central and local supervisors in the TOT program
- Engaged ~65% of local supervisors in an awareness program
- Trained ~90% of total number of ATS teachers in the 10 schools
- First time to include basic education teachers

Impact

- Central and local supervisors are monitoring the application of active learning and lesson plans in the schools

Internship Program

Challenge

- Agriculture Technical Schools need to provide internship programs to students that can lead to job opportunities to graduates.
- Growers/exporters have daily problems with casual workers and labour providers – especially regarding age verification.
 - NEW: Electronic ID cards for Students with a personal picture, National ID number and date of birth. The QR code on the back of the card will link to his/her electronic training and employment record (under development).



Achievement

- Meeting between 10 ATS and members of the Egyptian Suppliers Ethical Trade Forum (ESET)*
 - Standard agreement to ensure good labour practice and prevent hazardous work for year 1 & 2 students.
 - 9 ATS signed 11 contracts
 - Engaged 313 students and 9 supervisors from the schools
 - minimum payment for student EGP30/day and EGP40/day for supervisor – irrelevant of market price – which can be EGP25/day for the casual worker).
 - Technical training
 - Awareness of business ethics and standards
 - No engagement of female students
 - Results will be discussed at the meeting on 30/5/2016

Entrepreneurship Program

Achievement

- 207 feasibility studies (including basic education departments)
- Transparency and non-discrimination policy
- Capacity building program for teachers and supervisors
- 92 students were eligible to initiate their small projects
- The premium project participated with a set budget for resources of EGP1500 per project - some cases had a cost-share by parents
- Average return on investment 120%
- Some students are making EGP700 per month.

Special winners

- 10 winning projects (50%)
 - Spray service provider
 - (Croplife RU/SSP; 51 master trainers - 48 students, 2016 plan 300 students
The program provides a new horizon for the F&V sector in Egypt)
 - Illiteracy Campaign
 - Cotton candy



Impact

- Empowerment of students
- Positive attitude towards private business





USAID-funded *Career Development Center* at 9 Agriculture Technical Schools before and after rehabilitation

- A sustainable and direct link between employment sites and ATS students & graduates.
- Updated database for students, and the provision of identification cards with pictures, date of birth, and QR code.
- Capacity building of the CDC team: “Human Capital”: HR principles - “WEF”: work ethics and positive attitude - CropLife: RU/SSP

After 4 years of hard work and many challenges...

- Can we improve the practice and income of small producers and ATS students/graduates?
 - YES, BUT we need to
 - provide basic resources based on risk assessment
 - develop a local market that appreciates “**Good Agriculture Practice**” and “**Fairtrade**”
 - find “ethical traders” who accept to create “**sustainable**” market links for small producers
 - Continue to map and link fruit and vegetable stakeholders - including “**ATS**” so that they can engage and drive sustainability



Vision



Synergy with stakeholders



DALTEX CORPORATION



Cycle of Freshness





GLOBALG.A.P.

The Global Partnership for Safe and Sustainable Agriculture

OUR STRATEGIC PILLARS

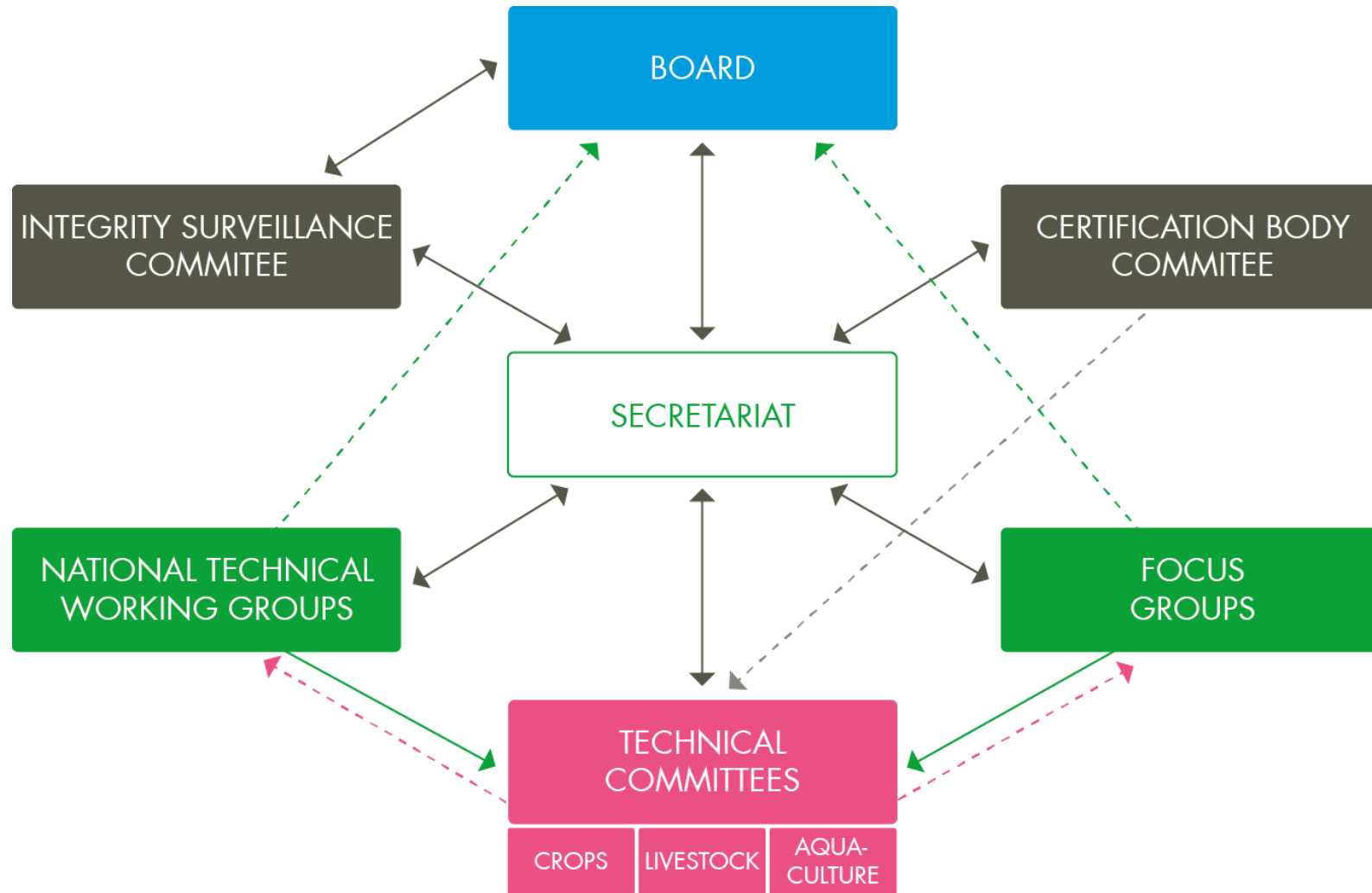
- Partnership
- Integrity
- Benchmarking
- Stakeholder Participation
- Efficiency and Effectiveness

GLOBALG.A.P. GOVERNANCE

Partnership Principle in all Decision-Making Processes



GLOBALG.A.P.



THE GLOBALG.A.P. SYSTEM

Built on a Solid Foundation

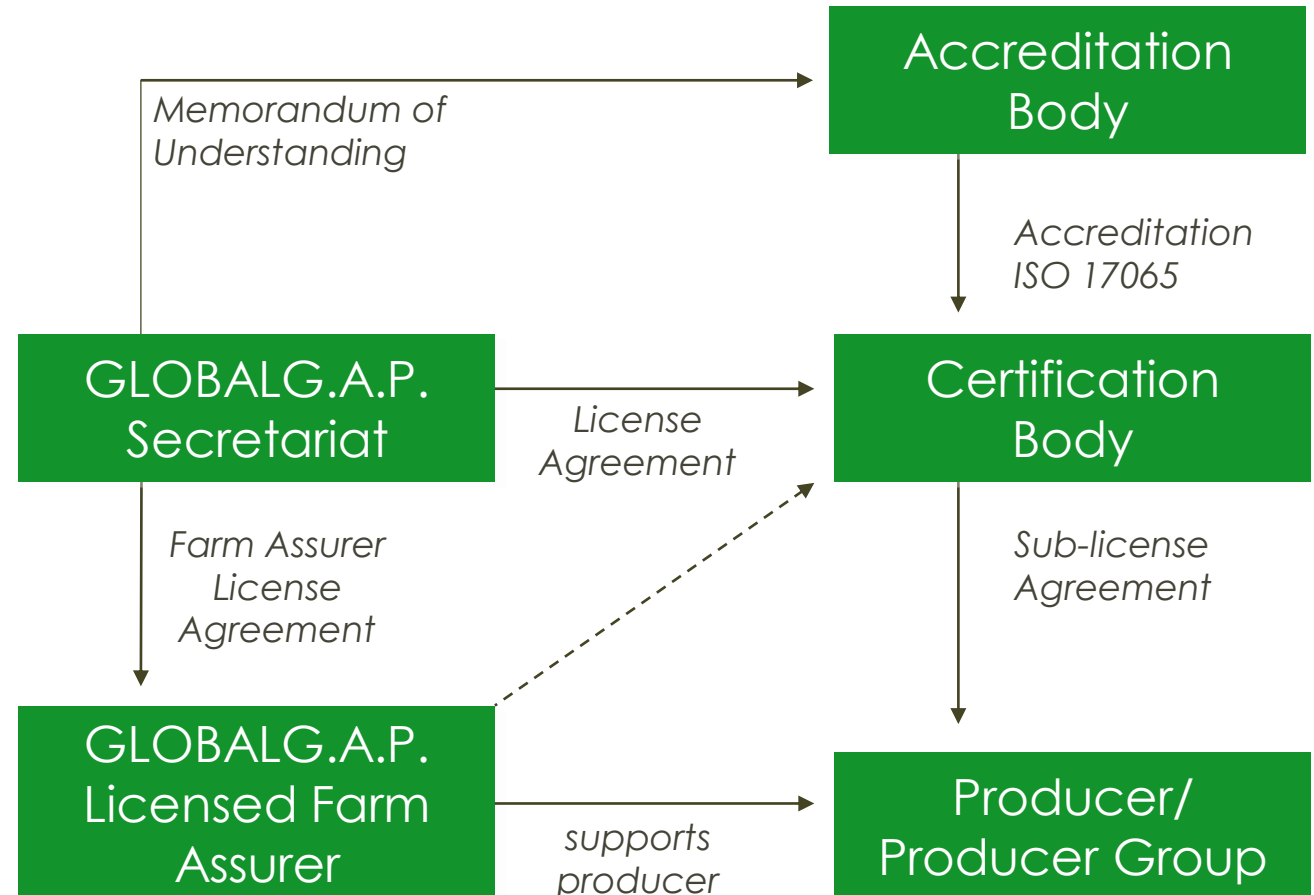


GLOBALG.A.P.

- All certification bodies (CBs) must be ISO 17065 accredited
- Restricting initial non-accredited certification activities
- All certification bodies have had external system and witness assessments before entering large scale certification activities

All Approved CBs are Published on the Website

- Status and scope of accreditation
- Contact details
- Country offices
- Worldwide choice of CBs



GLOBALG.A.P. SYSTEM

Retailers and Producers



The GLOBALG.A.P. Board consists of 5 Retailers and 5 Producers



Guy Callebaut
Chairman

VBT/BelOrta
Belgium
Supplier / Crops



Hugo Hays

Fyffes
Costa Rica
Supplier/Crops



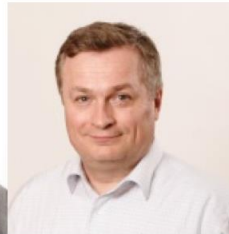
Martin Hofstede

CLAMA GMBH & CO.
KG
Germany
Supplier /
Aquaculture



Jim Jefcoate
Vice-Chairman

IPL / Asda / Walmart
United Kingdom
Retailer



Dr. Horst Lang

Globus SB
Warenhaus Holding
GmbH & CO. KG
Germany
Retailer



Leon Mol

Royal Ahold
Netherlands
Retailer



**Mari Carmen
Morales Abad**

Anecoop S.Coop.
Spain
Supplier / Crops



Hugh Mowat

Morrisons
Supermarket PLC
United Kingdom
Retailer



**Guido
Siebenmorgen**

REWE Group
Germany
Retailer



Bert Urlings

VION Food Group
Netherlands
Supplier / Livestock

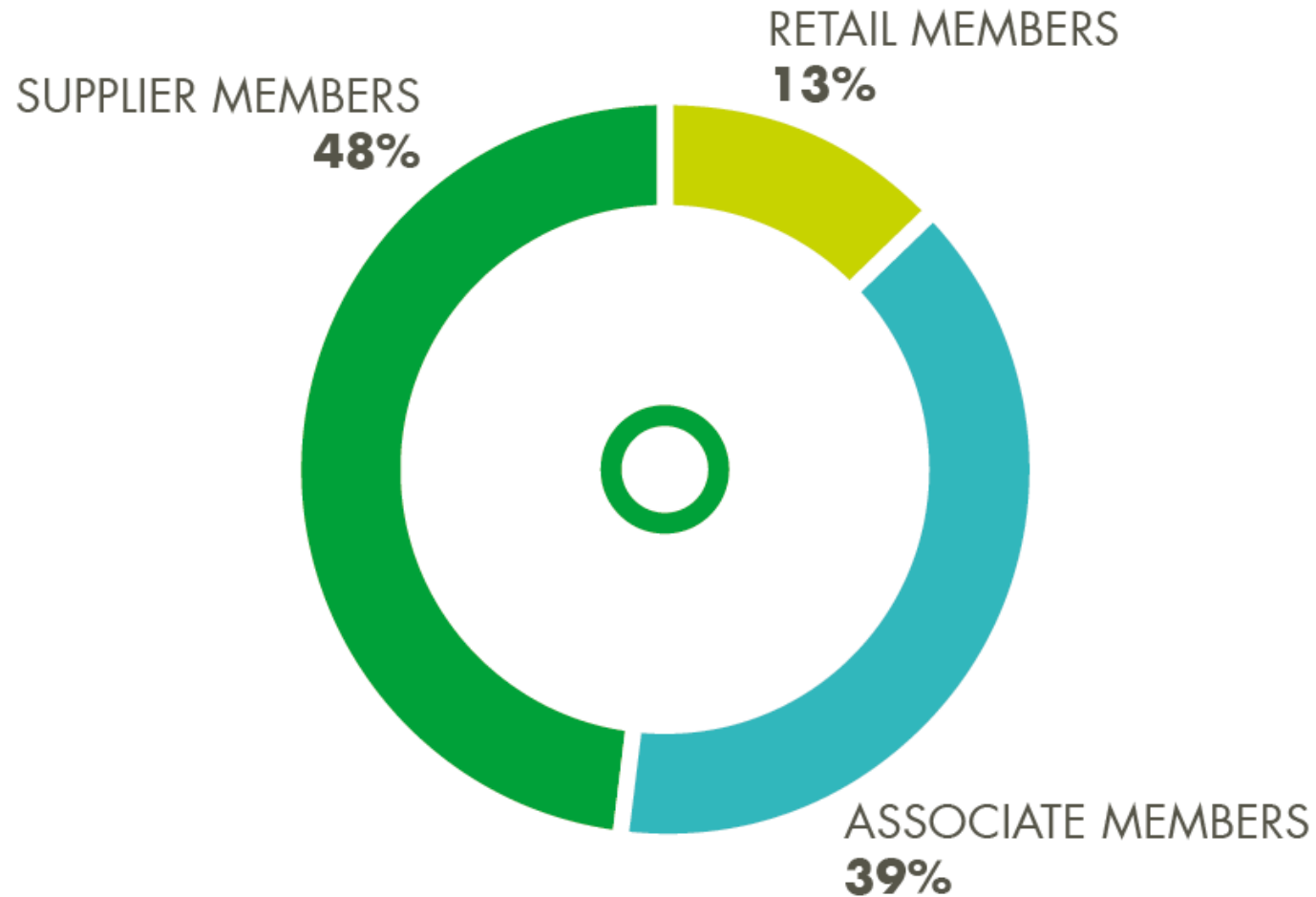
GLOBALG.A.P. MEMBERSHIP

Shaping the Future Together



GLOBALG.A.P.

Members by Type



UN Economic and Social Commission for
Western Asia (ESCWA)
Cairo, Egypt - 31 May 2016

localg.a.p. General Presentation

Manal Saleh
GLOBALG.A.P. Farm Assurer



GLOBALG.A.P.

Content:

1. Introduction
2. Program Owner
3. Documents
4. Producer Requirements
5. localg.a.p. Scope
6. Control Point and Compliance Criteria
7. Compliance
8. Overview of localg.a.p. Programs

1. Introduction

local
g.a.p.



1. Introduction – The History

Producers



local
g.a.p.

Retailers

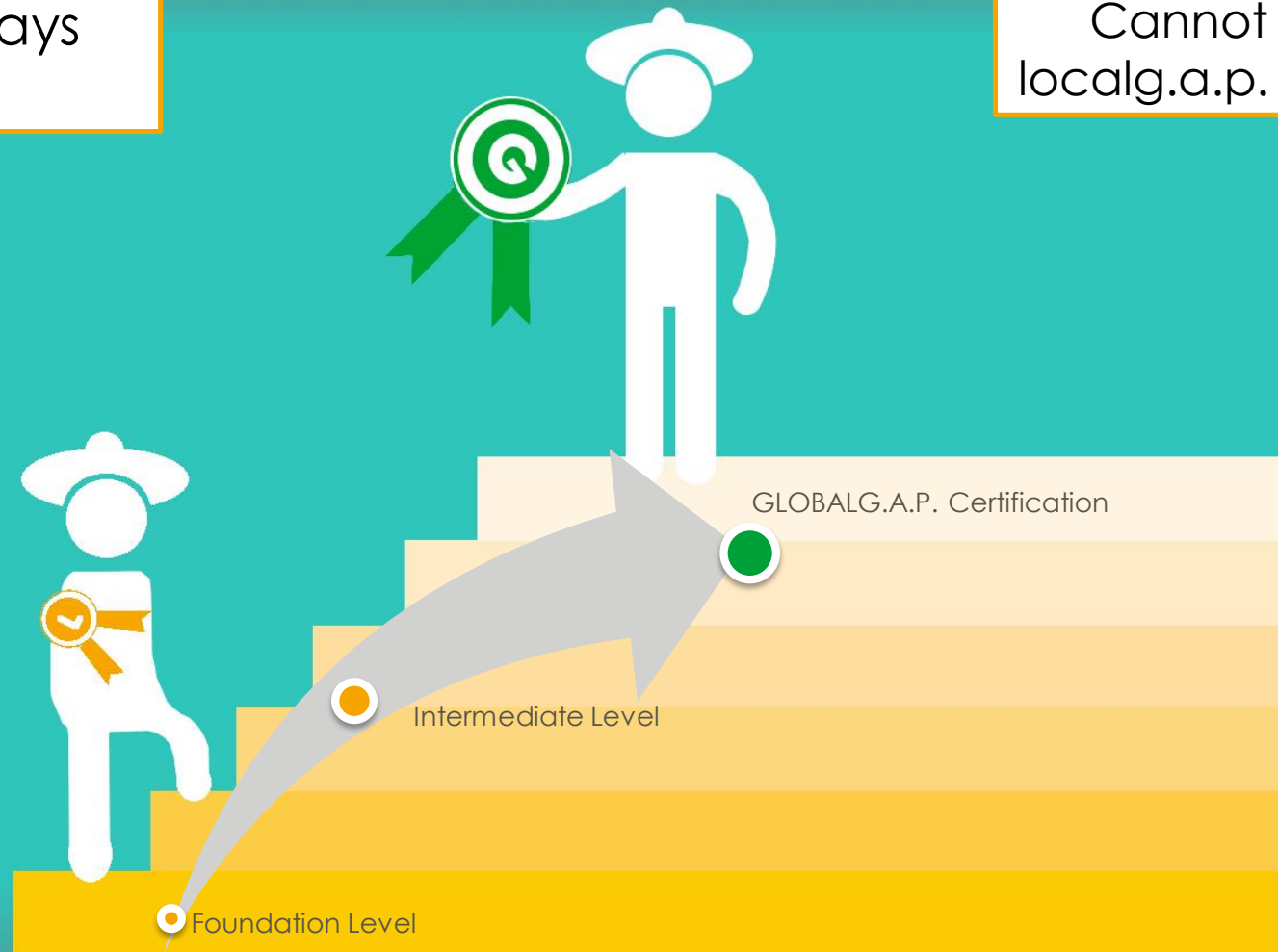


It is a stepping stone towards certification
A cost effective solution for emerging markets

1. Introduction – The Principles

End goal is always
certification

Cannot go back to
localg.a.p. once certified



Certification
Process

GGN



Inspections/Audits
only conducted by
an accredited CB

Full set of
requirements

Assessment
Process

LGN

local
g.a.p.

CB / Farm Assurer

Sub-set of
requirements

2. The localg.a.p. Program Owner



2. The localg.a.p. Program Owner

Each localg.a.p. program requires a **localg.a.p. program owner** (e.g. Retailer, Government, Sourcing Unit, etc.)

A localg.a.p. Program Owner

defines the particular rules for the specific localg.a.p. program based on the localg.a.p. General Rules template, including rules regarding the implementation of the localg.a.p. program over a specific period to progress towards GLOBALG.A.P. certification.

Requirements for a localg.a.p. program owner

1. Demand localg.a.p. from producers – Capacity Building
2. GLOBALG.A.P. Membership
3. Signing a MoU with GLOBALG.A.P.
4. Complete Customization Checklist (define rules)
5. Sign Agreement on Disclosure of Information
6. Sign Bookmarking Documents

2. The localg.a.p. Program Owner

CPCCC Documents and Checklists

1. Foundation Level
2. Intermediate Level

Ready-to-Use

Customized

ADD-
ON

Program Owner decides levels and time towards certification (max 5 years)

localg.a.p. General Rules

1. Customization Checklist

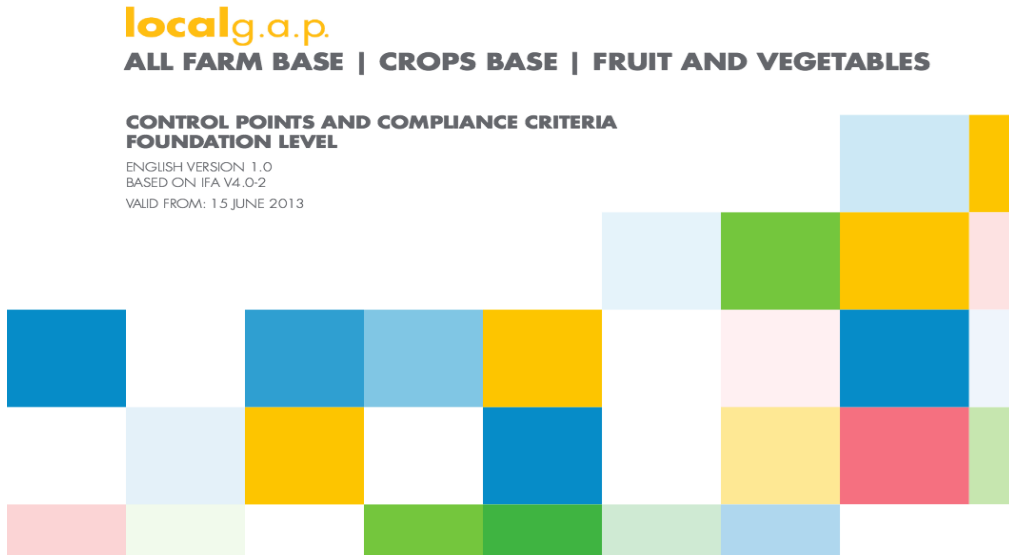
Customized

3. Documents



3. Documents

localg.a.p. documents



- localg.a.p. Control Points and Compliance Criteria (CPCC) – (FL, IL)
- localg.a.p. Checklist (FL, IL)
- localg.a.p. Checklist – Producer Groups and Multisite with QMS
- localg.a.p. General Rules
- localg.a.p. Program Owner Customization Checklist

3. Documents

Where can the documents be found?



- Free access in the GLOBALG.A.P. website: www.globalgap.org
- Official language: English.
- Translations available free of charge in the website.

The screenshot shows a webpage with several sections. At the top, there are two news items: 'Workshop - Crops (F&V) - VS !!!' dated '015, Guápiles, Costa Rica' and 'Fisheries Expo' dated '015, China, Qingdao'. A central banner features a farm scene with cows and the text 'GLOBALG.A.P. North America Inc.' and 'Visit our North America Site'. To the right, there are two more news items: 'Sustainability in Processing Certification Standard for Processing' dated '19 October 2015' and 'USA: Whole Foods Market, GLOBALG.A.P. as a Retail M' dated '19 October 2015'. At the bottom, there is a navigation menu with columns: 'What we do', 'For Producers', 'For Buyers', 'For Consumers', and 'Media'. Under 'What we do', the link 'The GLOBALG.A.P. System localg.a.p.' is circled in red. Other links in the 'What we do' column include 'GLOBALG.A.P.' and 'GLOBALG.A.P.+ Add-On'. The 'For Producers' column lists 'Crops', 'Aquaculture', 'Livestock', 'Chain of Custody', 'Plant Propagation Material', 'CFM', and 'GLOBALG.A.P. Academy'. The 'For Buyers' column lists 'Source Certified Products', 'Customized Solutions', 'Upgrade Your Suppliers', and 'Participate For Change'. The 'For Consumers' column lists 'Aquaculture Site'. The 'Media' column lists 'Events', 'GLOBALG.A.P.', 'News', 'Press', and 'Media'.



3. Documents

Producers - Where can the documents be found?

localg.a.p. - The Stepping Stone to Safe and Sustainable Agriculture

Producer Information

Producers can only form part of a localg.a.p. program if one of their customers is a localg.a.p. program owner.

Follow the steps for producers indicated under Quicklinks!

Below you see a list of current recognized localg.a.p. programs per country. Click on the program name to get more information.

Quicklinks

- [Steps to be followed by producers](#)
- [Benefits for producers](#)
- [List of localg.a.p. programs](#)
- [localg.a.p. for program owners](#)

Download

- [localg.a.p. rules](#)
- [localg.a.p. checklists and CPCC](#)
- [localg.a.p. Booklet \(2MB\)](#)

Search:

Display 25 records

Name	Company	Scope	Country
localg.a.p. Program SA Livestock G.A.P.	SA Livestock G.A.P. / Program Owner	Livestock	South Africa
Freshmark localg.a.p. South Africa Fruit and Vegetables	Shoprite Holdings (Freshmark) / Program Owner	Crops	South Africa

Showing 1 to 2 of 2 entries

3. Documents

How to know the specific requirements of a localg.a.p. program



BG localg.a.p. - Fruit and Vegetables	Billa Bulgaria	Fruit and Vegetables	Bulgaria
localg.a.p. North America - Fruit and Vegetables	Walmart USA	Fruit and Vegetables	North America
SPAR localg.a.p. South Africa - Fruit and Vegetables	SPAR South Africa	Fruit and Vegetables	South Africa
localg.a.p. Guatemala - Fruit and Vegetables	Agrequima	Fruit and Vegetables	Guatemala
SPAR localg.a.p. Botswana - Fruit and Vegetables	SPAR South Africa	Fruit and Vegetables	Botswana
localg.a.p. Program SA Livestock G.A.P.	SA Livestock G.A.P. / Program Owner	Livestock	South Africa
localg.a.p. Tucumán Caña de Azucar sin uso del Fuego	EEOC (Estación Experimental Agroindustrial Obispo Colombres)	Combinable Crops (Sugarcane)	Argentina

3. Documents

How to know the specific requirements of a localg.a.p. program



Country	South Africa	
Contact	Phone	+27 (0) 621 0301
	E-Mail	djooste@shoprite.co.za
Scope	Fruit and Vegetables	

Website: <http://www.shopriteholdings.co.za/RetailingServices/Pages/Freshmark.aspx>

For more information contact Mr Donovan Jooste Quality Assurance Manager (Freshmark)

Download:

- Customization Checklist (157 KB)
- Freshmark Add-On GMP (128 KB)
- localg.a.p. General Rules (290 KB)



3. Documents

Program Owners - Where can the documents be found?



Become a localg.a.p. Program Owner

GLOBALG.A.P. membership and the signing of a Memorandum of Understanding are pre-requisites in order to become a localg.a.p. program owner.

The localg.a.p. control points and checklists are ready to use, OR they can be adapted to fit the specific market needs of the localg.a.p. program owner. The generic General Rules of the localg.a.p. program have to be customized by the localg.a.p. program owner by means of a Customization Checklist.

Our product development team will work with you to develop the perfect program for you. Benefit from our 10 years of expertise as well as our database, trainers, experts and farm assurers!

Our extensive network of GLOBALG.A.P. Farm Assurers and certification bodies can also consult your producers in the implementation of both the localg.a.p. standard and your customized solution.

Contact us today for assistance: [Elme Coetzer-Boersma](#)

Quicklinks

- [6 Steps to establish a localg.a.p. program](#)
- [Benefits for program owners](#)
- [Become member](#)
- [Find a certification body](#)
- [Find a Farm Assurer](#)
- [localg.a.p. for producers](#)

Download

- [localg.a.p. customization checklist template \(111 KB\)](#)
- [localg.a.p. documents](#)
- [localg.a.p. Booklet \(2 MB\)](#)

3. Documents

Customization Checklist



No localg.a.p. program without a Customization Checklist



TABLE 2: CUSTOMIZED REQUIREMENTS

The localg.a.p. program owner is allowed to define certain rules specific to the country where the localg.a.p. program will be implemented. The localg.a.p. program owner must indicate where it would define its own rules and give a detailed description of what it required. The localg.a.p. Customization Checklist must be completed by the localg.a.p. program owner before the localg.a.p. program is approved and implemented in the specific country.

NOTE: The numbering in this document is in line with the numbering in the localg.a.p. General Rules document.

Clause	localg.a.p. General Rule	localg.a.p. Program Owner Requirements
4. PRODUCER APPLICATION OPTIONS		
4.1 Option 1 - Individual Producer		
4.1.1	Option 1 - Multisite without Implementation of a QMS	
4.1.2	Option 1 - Multisite with Implementation of a QMS	
4.2 Option 2 - Producer Group		
5. PRODUCER REGISTRATION PROCESS		
5.1 Certification Bodies/Farm Assurers		
a)	The applicant shall register with a localg.a.p. approved certification body or GLOBALG.A.P. licensed Farm Assurer.	
c)	Information on approved CBs or licensed Farm Assurers is available for every localg.a.p. program and published on the GLOBALG.A.P. website, if requested and agreed on by the localg.a.p. program owner.	

4. Producer Requirements



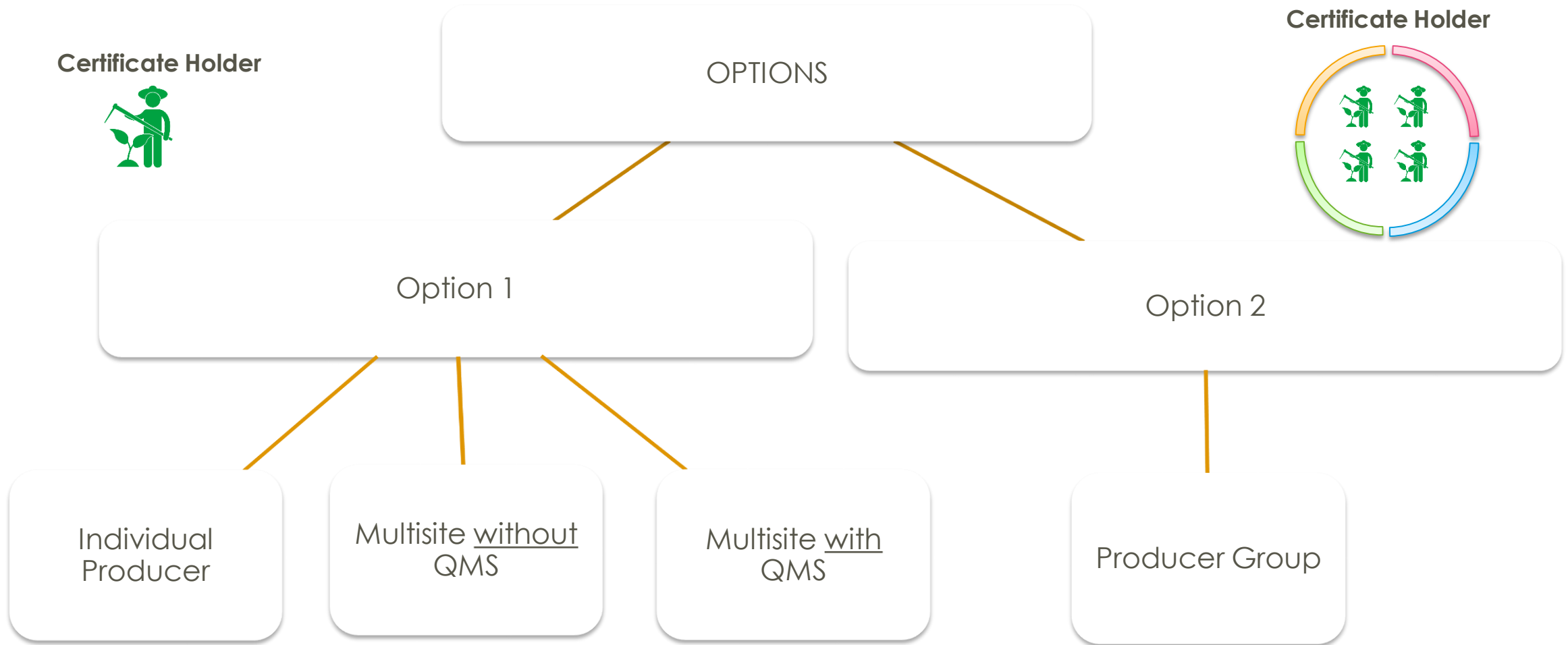
4. Producer Requirements

4.1 Important Producer Rules

1. Must supply or intent to supply to Program Owner.
2. Producer never been certified against GLOBALG.A.P. before
3. Once certified cannot go back to localg.a.p.
4. Cannot progress backwards in localg.a.p. levels
5. Same CPCC, **same product scope, different PO** with different rules and possible Add-on's: Producer to comply to strictest localg.a.p. program.
6. More than one localg.a.p. program in country (**different PO, different product scope**, different rules, different checklist requirements): Producer register and comply to all applicable programs.

4. Producer Requirements

4.2 Application Options



4. Producer Requirements

4.3 Registration

Register with:

- GLOBALG.A.P. Approved CBs and/or
- Licensed Farm Assurer (Verification Body)

Same process as when producer register for GLOBALG.A.P.

Certification

Scope extension needed with Letter of Intent to be sent to GLOBALG.A.P.

4. Producer Requirements



4.4 Assessment

- Self Assessment (IL)
- Second/Third Party Assessment
 - GLOBALG.A.P. Approved CBs
 - Licensed Farm Assurers

The PO will decide on who will conduct the localg.a.p. inspections

Confidentiality and Impartiality at all times – inspector that conducted the localg.a.p. assessment cannot conduct GLOBALG.A.P. certification inspection

4. Producer Requirements

4.5 Approval

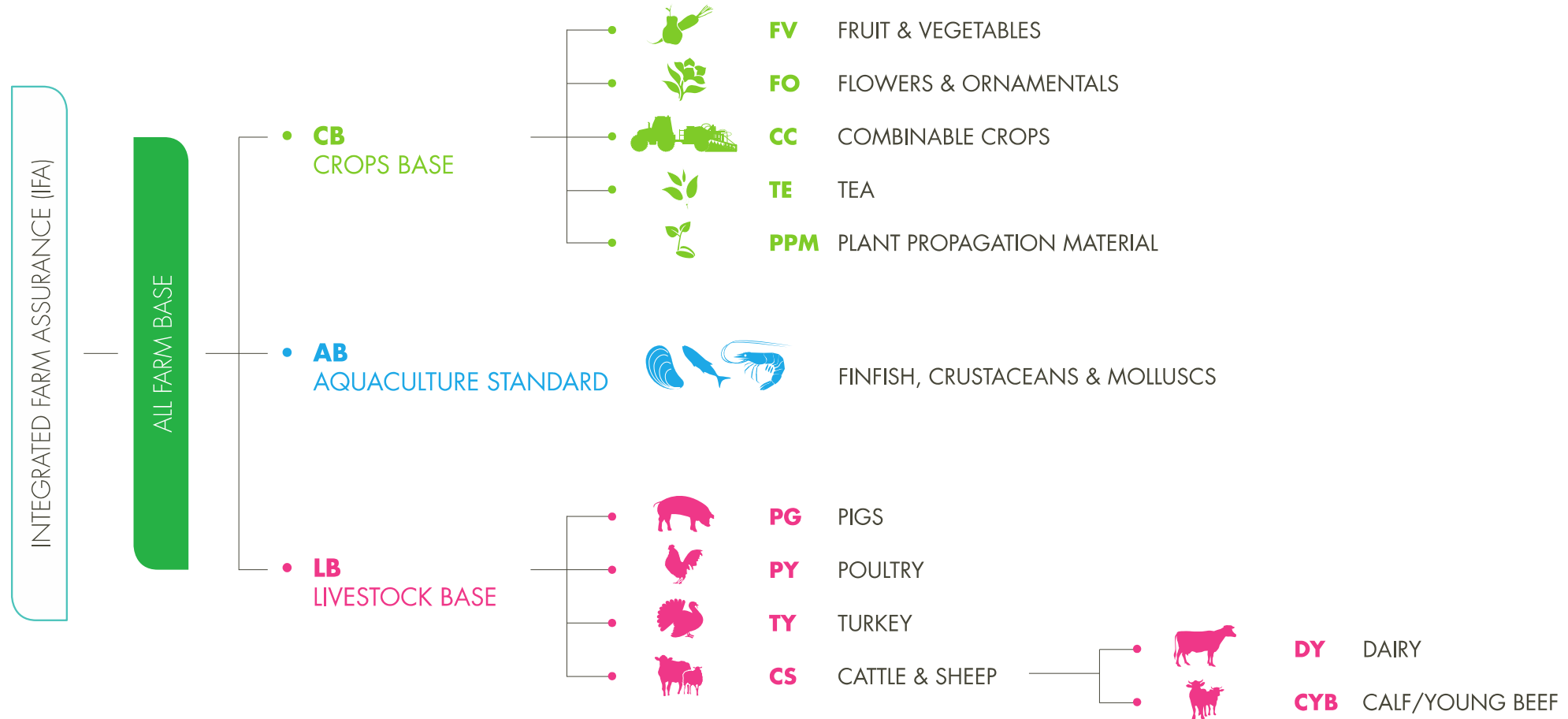
PO defines the following:

- Type of scoring system: *Major Musts, Minor Musts, Recommendations, knock-out points, percentages, etc.*
- Corrective actions time frame allowed
- Assessment cycle validity e.g. 1 year

Recommended to stay as far as possible in line with GLOBALG.A.P. systems as the purpose is to progress to GLOBALG.A.P.

5. localg.a.p. Scope

5.1 Modular Approach



5. localg.a.p. Scope

5.2 Scopes



Crops

- Fruit and Vegetables
- Combinable Crops
- Flowers and Ornamentals



Livestock

- Ruminants
- Pigs
- Poultry
- Turkey
- Dairy



Aquaculture

- Finfish
- Molluscs
- Crustaceans

6. localg.a.p. CPCC

Control Points and Compliance Criteria - **FOUNDATION LEVEL**



All Farm Base

AF 1 Site history and Site management

AF 2 Record keeping

AF 3 Workers health, safety and welfare

AF 4 Subcontractors

AF 5 Waste and pollution management, recycling and re-use

AF 6 Complaints

AF 7 Recall/withdrawal procedure

Crops Base

CB 1 Traceability

CB 2 Propagation Material

CB 3 Fertiliser use

CB 4 Irrigation/Fertigation

CB 5 Plant protection products

Fruit and Vegetables

FV 1 Pre-harvest

FV 2 Harvesting

FV 3 Produce handling

All Farm Base

AF 1 Site history and Site management

AF 2 Record keeping /Internal self-assessment/ Internal inspection

AF 3 Workers health, safety and welfare

AF 4 Subcontractors

AF 5 Waste and pollution management, recycling and re-use

AF 6 Complaints

AF 7 Recall/withdrawal procedure

AF 8 Food Defense

Crops Base

- CB 1** Traceability
- CB 2** Propagation Material
- CB 3** Fertiliser use
- CB 4** Irrigation/Fertigation
- CB 5** Plant protection products
- CB.6** Equipment

Fruit and Vegetables

- FV 1** Pre-harvest
- FV 2** Harvesting
- FV 3** Produce handling

7. Compliance

Letter of Conformance

Issued by CB/FA to producer when he/she complies to localg.a.p. Standard (Annex IV)

CB/FA Logo

LGN:

LETTER OF CONFORMANCE

According to localg.a.p. [PROGRAM NAME] General Rules Version x.0

Option X¹

Issued to

Producer Group / Producer
Company name, Address
Country of Production

The Annex contains details of the producers and production management units included in the scope of this letter of conformance.²

The certification body/Farm Assurer [Company Name] declares that the production of the products mentioned on this statement has been found to be compliant in accordance with the program:

Control Points and Compliance Criteria
[Entry / Foundation / Intermediate]
Level Version x.0

Product	localg.a.p. Letter of Conformance Number	Non-covered Crops: First Harvest in ha	Non-covered Crops: Further Harvest in ha	Covered Crops: First Harvest in ha	Covered Crops: Further Harvest in ha

NOTE: For Livestock and Aquaculture, only require annual quantity in tons

Date of issue (printing date): xx/xx/xxxx

Valid from: xx/xx/xxxx

Valid to: xx/xx/xxxx

Authorized by

Date of Decision: xx/xx/xxxx

8. Overview of programs

localg.a.p. program	Scope and Program Owner
1. BG localg.a.p.	FV, Billa Bulgaria
2. localg.a.p. North America	FV, Walmart USA
3. SPAR localg.a.p. SA	FV, SPAR South Africa
4. localg.a.p. Guatemala	FV, Agrequima - Guatemala
5. SPAR localg.a.p. Botswana	FV, SPAR South Africa
6. localg.a.p. Program SA LivestockGAP	LB, SALivestockGAP South Africa
7. localg.a.p. Tucumán Caña de Azucar sin uso del Fuego, Argentina	CC (sugarcane), EEAOC (Estación Experimental Agroindustrial Obispo Colombes)
8. Massmart/Walmart localg.a.p. South Africa	FV, Massmart/Walmart South Africa
9. Freshmark localg.a.p. South Africa	FV, Shoprite Holdings South Africa

THANK YOU FOR YOUR ATTENTION!

Questions – Discussion – Contact us

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