# Importance of Building Partnerships for the Implementation of the SDGs



Seta Tutundjian, Director of Partnerships and Knowledge Management Cairo, April 2017



# Partnership Definition

"An association of two or more people as partners."

"The state of being a partner or partners."



#### **Need for Partnerships**

- Goal is complex and requires the efforts of several people and organizations.
- Multiple entities working on similar goals. Partnering decreases duplication, increases efficiency.
- Goal affects others (people, organization, sectors).
   Partnering attracts needed buy-in.

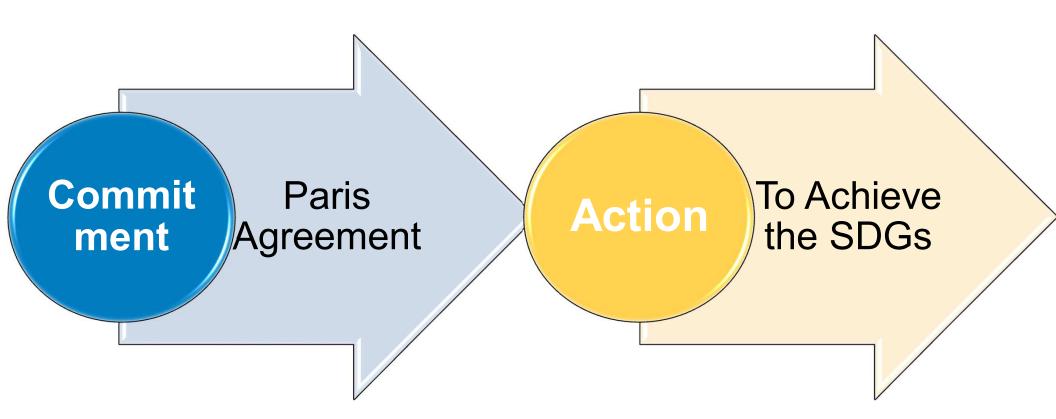


#### Global Development Agenda 2030

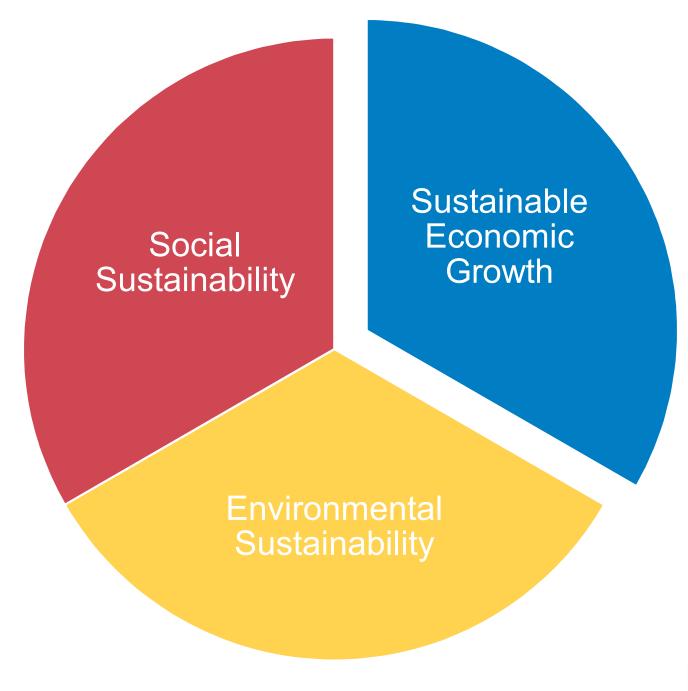


17 Goals - 169 Targets











#### To-days global Challenges

Achieving SDGs requires Trillions \$\$.

2014: Direct foreign assistance was

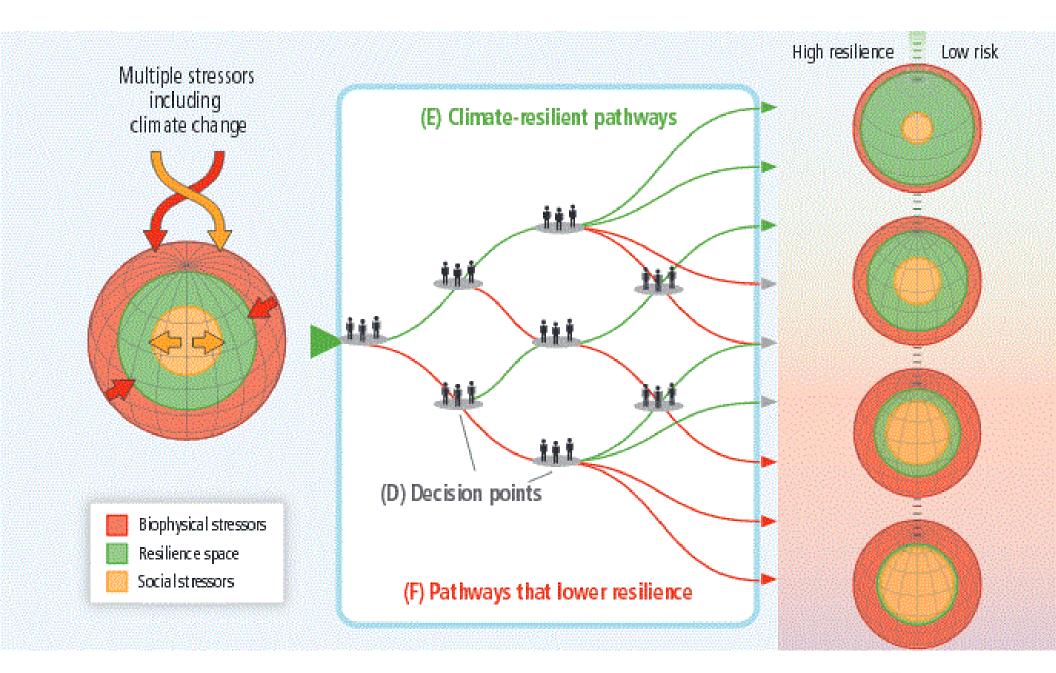
135 billion.

Need to achieve SDGs under challenging conditions:

But we have to do it in increasingly challenging conditions:

- Anthropogenic climate change threatens to wipe past achievements.
- Ongoing sixth mass extinction of biodiversity is decreasing our natural capital, while global human population is increasing









Only through working together in partnership

can we achieve the Global Development Agenda 2030 Government



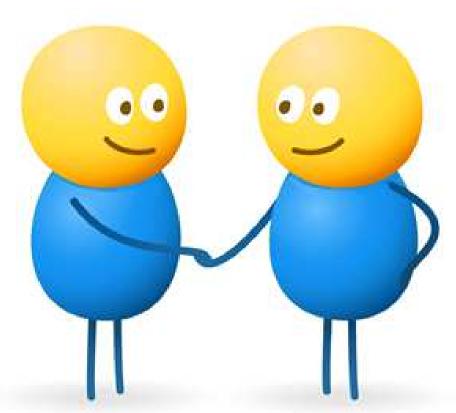
Private Sector



Civil Society

#### Partnership Modality

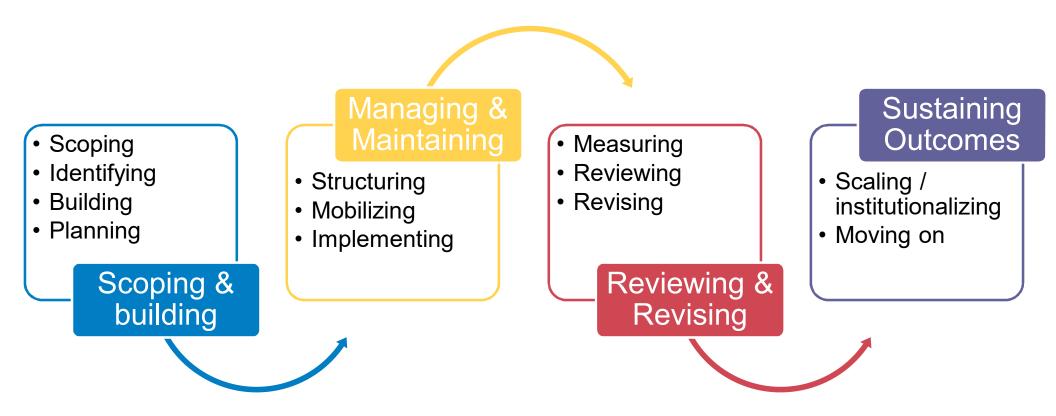
- Between 2 parties or multiple parties.
- Informal (working groups, task force, joint scoping teams, communities of practice).
- Formal (memorandums of understanding, project agreements, grant agreements // networks, alliances, societies, associations.
- Monetary and non-monetary.



Source: <a href="http://clipartix.com">http://clipartix.com</a>

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#### Partnership Building Stages



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# Scoping and Building

Scoping	Identifying	Building	Planning
Gathering information, consulting, start putting together a vision.	Identifying potential partners. Prioritizing and developing an action plan.	Reaching out and starting a discussion. Agree on collaboration areas, goals, objectives, and envisioned working relationship.	Put an outline of the agreed partnership.  Signing of an
			agreement.



#### Success factors

- In response to a need that is best met by partnering.
- Reach out to the most suitable ones.
- Get to <u>know</u> each other.
- Plan!

**Agreement** 





# **Managing and Maintaining**

Structuring	Mobilizing	Implementing
Partners structure the management of the partnership	Identifying and mobilizing the needed resources to implement	Start implementing.  More effective to have agreed upon timetables and deliverables.



#### **Managing and Maintaining**

Clarity builds confidence

Celebrating successes

Builds ownership.



# **Reviewing and Revising**

Measuring	Reviewing	Revising
Measuring impact of partnership and comparing it to agreed upon goals, outputs, outcomes.	Evaluating the partnership and its effectiveness.	If needed revise partnership agreement/ program.  More effective to have agreed upon timetables and deliverables.



# Reviewing and Revising

Is the partnership productive?

Are targets achieved on time within budget?

Where there any unexpected benefits?

Are all partners meeting their obligations?

Is the partnership still needed?

Is the partnership achieving its goals?

Celebrate

successes



# Reviewing and Revising

# REVISE

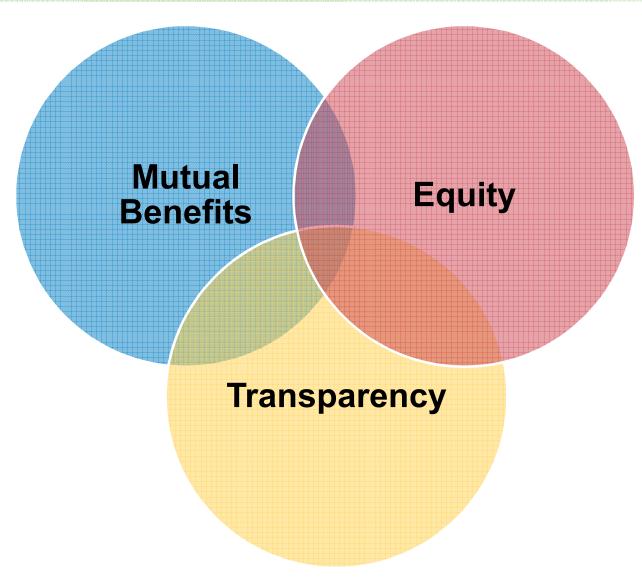


#### **Sustaining Outcomes**

#### Moving On Scaling Scaling up, rolling Sustaining: some partnerships reach out the partnership a stage when a to other areas. new institution needs to emerge. Terminating: concluded its objectives.



# Core principles of successful partnerships





Source: The Partnering Initiative

#### Common pitfalls

- Weak or varied involvement of implementers.
- Rushing into signing agreements.
- Ambitious/ unrealistic goals and implementation plans.
- Weak communication "Watch your step!"
   among partners, competition
   and lack of transparency.

Source: <a href="https://blogs.articulate.com/rapid-elearning/get-to-know-your-learners-and-avoid-these-pitfalls/">https://blogs.articulate.com/rapid-elearning/get-to-know-your-learners-and-avoid-these-pitfalls/</a>

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